

BEFORE THE  
POSTAL REGULATORY COMMISSION  
WASHINGTON, D.C. 20268-0001

RETAIL ACCESS OPTIMIZATION INITIATIVE, 2011

Docket No. N2011-1

**RESPONSES OF THE UNITED STATES POSTAL SERVICE  
TO PUBLIC REPRESENTATIVE INTERROGATORIES PR/USPS-T1-4 AND 5  
REDIRECTED FROM WITNESS BOLDT**

The United States Postal Service hereby provides institutional responses to the above-listed interrogatories of the Public Representative dated August 1, 2011. Each interrogatory is stated verbatim and followed by the response. The interrogatories have been redirected to the Postal Service from witness Boldt.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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**RESPONSE OF THE UNITED STATES POSTAL SERVICE  
TO PUBLIC REPRESENTATIVE INTERROGATORY  
REDIRECTED FROM WITNESS BOLDT**

**PR/USPS-T1- 4**

The file "FY2010 Offices under \$100,000 by Technology.xls" contains location and revenue data for postal retail locations using different reporting technologies.

- a. Please confirm that the Postal Service has determined the accuracy and quality of this database. If confirmed, please provide any analysis corroborating the data quality.
- b. Please confirm that the file "FY2010 Offices under \$100,000 by Technology.xls" contains postal retail facilities that report negative revenue? If confirmed, please explain why a postal retail facility would have negative yearly revenue.
- c. Please discuss the different reporting technologies used to estimate walk in revenue for postal retail facility. Please describe the impact on data accuracy associated with each of the different reporting technologies.

**RESPONSE**

- (a) The facility-specific walk-in revenue data are collected via the systems referenced below in response to subpart (c) and compiled in the SOX-compliant Accounting Data Mart (ADM).
- (b) The reasons can vary. For example, the Long Beach Philatelic Unit closed out in early FY 2010 and the final accounting showed a \$321 shortage. The Sanchez Annex stopped doing retail business early in FY 2010 and the only transactions were \$400 in refunds and \$55 in Money Order fees. The Cadman Plaza Self Service Postal Center (vending machines) closed out in early FY 2010 and the final accounting showed a \$5,031 shortage.
- (c) The Accounting Data Mart collects walk-in revenue data from Integrated Retail Terminals, Point of Service terminals and from the Electronic Money Order Voucher System and that each contributes to the reliability of the ADM.

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**PR/USPS-T1- 5**

USPS-T-1 states that “approximately 85 percent of postal retail revenue is generated from the sale of postage.” At 7-8. The source is listed as “sample of 748 retail locations” at 8. Please provide a version of USPS-LR-NP2 file “Revenue Distribution for LT100K Locations.xls” that links the results displayed on page 8 of USPS-T-1 with the source data.

**RESPONSE**

A Library Reference with links to source data will be filed.